

SKECHERS

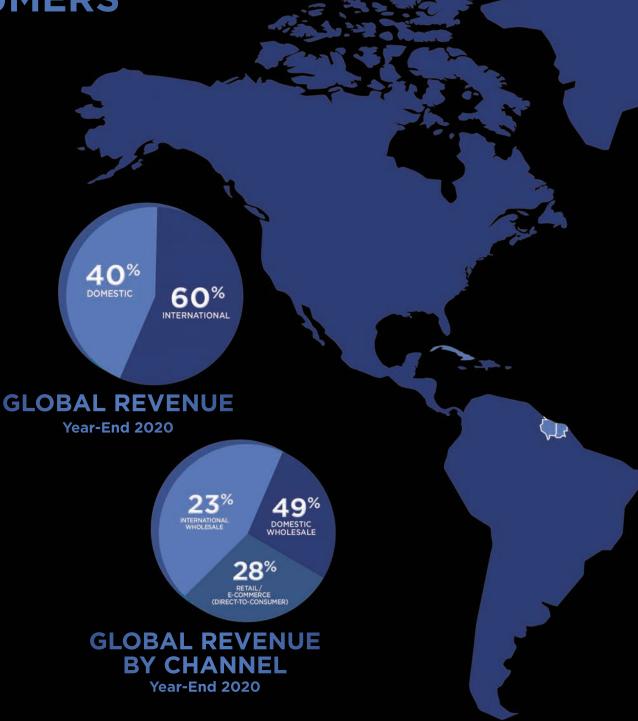
THE COMFORT TECHNOLOGY COMPANY

REACHING CONSUMERS EVERYWHERE

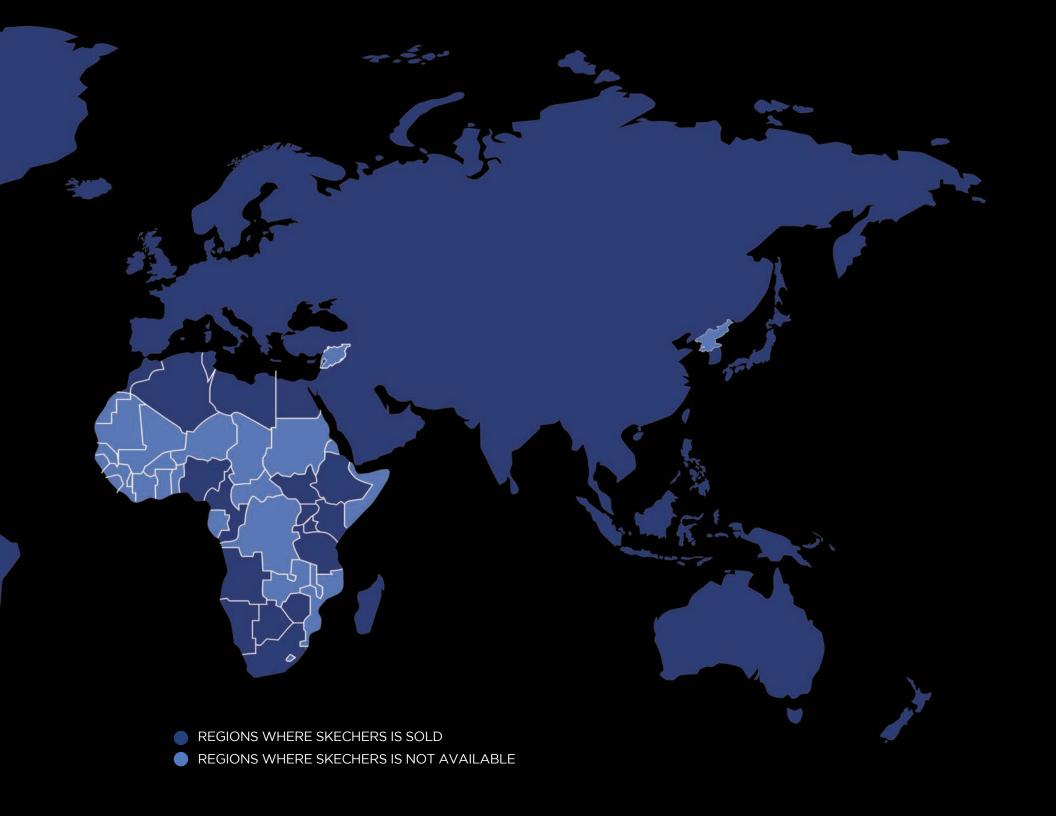
As one of the most recognizable fashion brands on the planet, Skechers owns an extensive footprint that spans major cities, small towns and even the countryside. From retail stores to wholesale to e-commerce, every touchpoint offers shoppers unique opportunities to experience the many distinct Skechers collections while discovering the styles they love to wear most. We continue to seek out opportunities to efficiently expand our reach both in current and emerging markets around the globe—so more consumers can see and buy our products wherever they live and shop.

As of Year-End 2020:

- Skechers sold in more than 170 countries
- \$4.6 Billion Annual Sales
- More than 160 Million Pairs Shipped Annually
- 3,000+ Styles
- 16 Subsidiaries
- 7 Joint Ventures
- 6 Continents
- 3,890+ Skechers Retail Stores*



*Company-owned and third-party stores as of December 31, 2020



THE COMFORT TECHNOLOGY COMPANY™

Driving innovation and developing technologies has been part of our DNA for many years. From the lightweight cushioning and performance materials for our first generation Skechers GO RUN® and Skechers GO WALK® lines to features that deliver comfort in every pair like our Skechers Air-Cooled Memory Foam Technology™. To date, we've launched or improved comfort technologies that are now found in every collection with more arriving each season.

Our mission since 1992 has been to help men, women and kids everywhere look and feel good. And now, developing comfort technologies has become the foundation of all that we do—delivering stylish, innovative, and quality products at a reasonable price. With a range that spans footwear, apparel and accessories, Skechers is a complete lifestyle brand.

SKX Listed NYSE

A MULTI-BILLION DOLLAR GLOBAL LEADER IN THE FOOTWEAR INDUSTRY.



RECOGNIZED FOR EXCELLENCE





1998 . 2014

Select Brand & Design Awards

Excellence in Young Women's Design Footwear Plus

2000

Sports Footwear Brand of the Year

Footwear Industry Awards (UK) 2013

Footwear Brand of the Year

Footwear Industry Awards (UK) 2016

> **Ladies Brand** of the Year

Footwear Industry Awards (UK) 2018

Excellence in Women's Streetwear Design

Footwear Plus 2001

Excellence in Children's Design

Footwear Plus 2013

Ladies Brand of the Year

Footwear Industry Awards (UK) 2016

Leader in **Customer Service**

Footwear Industry Awards (UK) 2018

Excellence in Kids' Fashion Design

> Footwear Plus 2002

Excellence in Running Design

Footwear Plus 2013

Campaign of the Year

Drapers Footwear **Awards** 2016

Men's Footwear Brand of the Year

Drapers Footwear **Awards** 2018

Excellence in Children's Design

> Footwear Plus 2019

Excellence in Men's Streetwear Design (Marc Ecko)

> Footwear Plus 2005

Fashion Footwear Brand of the Year

Footwear Industry Awards (UK) 2014

Best Children's Footwear Collection

> Earnshaw's 2016

Kids' Footwear Brand of the Year

Drapers Footwear **Awards** 2018

Men's Brand of the Year

Footwear Industry Awards (UK) 2020

Excellence in Men's Streetwear Design (Marc Ecko)

Footwear Plus 2006

Best Lifestyle Brand of the Year

The Sports Trade Awards (UK) 2014

Excellence in Children's Design

Footwear Plus 2016

Children's Brand of the Year

Footwear Industry Awards (UK) 2019

Excellence in Children's Design

Footwear Plus 2020

Launch of the Year Shape-ups

Footwear News 2009

Fashion Footwear Brand of the Year

Footwear Industry Awards (UK) 2015

Brand of the Year

Footwear Industry Awards (UK) 2017

Women's Brand of the Year

Drapers (UK) 2019

Brand of the Year Skechers GO

Footwear News 2013

Excellence in Athleisure Design

Footwear Plus 2015

Women's Footwear

Brand of the Year Drapers Footwear **Awards** 2017

> **Best Brand** of the Year

Schuhkurier Awards (Germany) 2019

A BRIEF HISTORY OF SKECHERS

1992



Capitalizing on the grunge trend, Skechers starts to design, market and distribute men's logger boots out of a California beachfront home. The business soon moves to its corporate headquarters in downtown Manhattan Beach.

1994

Skechers takes its first international steps with distributors in Australia, New Zealand, South Africa and Japan. Today, the Company has more than 30 distributors around the world.



1995

Skechers opens its first retail store in Manhattan Beach, just feet from its corporate headquarters.



1997



Skechers amplifies its retail presence with the opening of its first store in New York. The store later relocates to the heart of Times Square.



1998

Skechers USA for men and women and Skechers Sport for men launch.

> Establishes e-commerce business by launching skechers.com.





1999

Skechers Sport for women launches, led by the Energy jogger which has become one of the most popular styles in Skechers' history.





Skechers becomes a public company on the NYSE under the symbol SKX.

2000



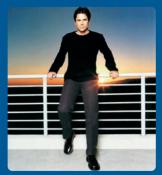
Britney Spears is the Company's first international celebrity endorsee.

2001



Skechers distributors enter the retail domain with the first distributor-owned store in Tokyo.

Skechers goes direct in the United Kingdom, and opens its first company-owned international retail stores in London and in Paris - for a total of 75 stores worldwide.



Triple threat of star power with Rob Lowe, Matt Dillon and Rick Fox promoting men's footwear.

2002

Skechers launches in Spain, Portugal, Belgium, Austria and Switzerland, distributing directly to Europe with six new subsidiaries.

Skechers launches Skechers Work for men and women to meet the needs of the utility and service industries, and introduces Skechers Active casual sneakers for women.



Robert Downey, Jr. promotes Skechers worldwide.

2004

International distributor-owned store count hits 25 with new locations in Australia and Russia plus a showroom in Panama.

2005

Skechers reaches a record \$1.006 billion in annual revenues.

Wins first of eight *Footwear Plus*Company of the Year awards.



American Idol winner
Carrie Underwood is the latest celebrity to join Skechers' list of endorsees.

2007

Skechers' first Latin American subsidiary is established in Brazil.

2008



The retail store count passes 200, and includes flagship stores in the prime shopping areas of New York and San Francisco.



Establishes two joint ventures:
in China, the world's most
populated country, and in Hong Kong.
China has since grown to be our
largest international market by sales
and pairs shipped.

2009

2010

2011



With 10 Skechers stores already in place, Chile transitions from a distributor to a subsidiary. Mexico joins as a distributor.



Skechers launches its first
Pier to Pier Friendship Walk, an
annual event that has raised more than
\$13 million for schools and children
with special needs since its launch.



First Skechers Super Bowl ad features star quarterback Joe Montana. Skechers' sports legends have since included Wayne Gretzky, Karl Malone, Tommy Lasorda, Joe Namath, and Mariano Rivera.





Skechers partners with television personality Brooke Burke.

Establishes the Skechers Foundation to help families worldwide through donations, education and disaster relief.



At 25,000 sq. ft., the world's largest (at the time) Skechers store opens in Las Vegas.



from Skechers

Skechers starts BOBS charity line so it can donate shoes to children around the world - over 16 million pairs to date.

Skechers Performance launches with Meb at NYC Marathon.





Fully automated 1.82-million-squarefoot North American distribution center opens.

2012



Mr. Quiggly moonwalks across the finish line at the Super Bowl.



With four stores already operating, Japan transitions from Skechers' largest distributor to a subsidiary.





2013

Skechers GO named Brand of the Year by *Footwear News*.

Joint Venture launches in India.

2014

Skechers Performance becomes footwear and apparel sponsor of Houston Marathon.

FIN FOOTWEAR PLUS

Named Company of the Year by both *Footwear News* and *Footwear Plus*.



Meb wins Boston Marathon wearing Skechers GOmeb Speed 3.



1,000+ Skechers retail stores now open.



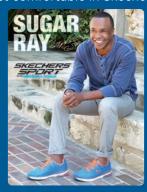
Demi Lovato becomes new face of Skechers and takes our social media to the next level.

2015

Two subsidiaries launch in Central Eastern Europe (13 countries) and Latin America (34 countries and territories).



Ringo Starr and Sugar Ray Leonard get comfortable in Skechers.



Becomes 2nd largest footwear brand in the U.S.



Skechers expands its BOBS collection to now support animals in need, donating \$6.2 million to date.

2016

2017

2019



European Distribution Center goes automated and expands to over one million square feet.



Gains title sponsorship of Skechers Performance Los Angeles Marathon.



2,000th Skechers retail store opens.

Meghan Trainor goes retro with Skechers Originals.







SKECHERS

GAME DAY COMFORT

— AR COOLD PERGY FOAM

SLIP ON COMFORT

STEP BYS

16 years later,

to Skechers.

Rob Lowe returns

Athletes David Ortiz, Howie Long and Tony Romo join the team.

2018



Skecher Street the trend-forward collection of fashion sneakers launches.

Camila Cabello

continues the Skechers pop star

legacy.

HypeBae calls Skechers D'Lites the "It shoe" as the brand collaborates on a collection with One Piece.



Skechers Design Center breaks ground, expanding corporate headquarters to more than 275,000 square feet.





3000+ Skechers retail stores are now open worldwide.

2020

Pitcher Clayton Kershaw signs on and wears Skechers on the mound.



2021



Tony Romo takes it "To The Max" at Super Bowl LV.



Wide Receiver Cris Carter joins Team Skechers.



SKECHERS RETAIL

We design each retail location to showcase a complete range of Skechers footwear and draw a diverse consumer base—from kids and college students to parents and working professionals.

Developers

Acadia Realty Trust

AFON Mall

Agree Realty Corporation

Alberta Development Partners

Benderson Development Company

Blackwater Resources

Blumenfeld Development Group

Brixmor

Brookfield Properties

Cadillac Fairview

Cafargo Company

CBL

Cedar Realty Trust

CenterCal Properties

Charles Company

CIM Group

Craig Realty Group

Deville Development

EB Development

FCF

Federal Realty Investment Trust

Forest City Enterprises

GBT

Hammerson

Harlem Irving Companies

Harsch Investment Properties

Horizon Group Properties

INTU

InvenTrust

IRC Retail Centers

Ivanhoe Cambridge

Kimco Realty Corp.

Kite

Lend Lease

Lormax Stern Development

Macerich

McArthur Glen UK I td.

Million Shoii

Mitsubishi Estate

Mitsui Fudosan

National Retail Properties

NEINVER Group

New England Development

NewMark Merrill Companies

New Quest

Oxford Properties Group

Paramount Realty

PRFIT Prudential

Primestor Development

Pyramid Management Group

Quintain Estates & Development PLC Wharton Properties

Raymour & Flanigan Retail

Realm Ltd.

Regency Centers

Riocan

RK Centers RPT Realty

Seritage Growth Properties

ShopCore Properties

Simon Property Group

Site Centers

SI Green

SmartCentres

Stark Enterprises

Tanger Outlets

Taubman

The Harlem Irving Companies

The Irvine Company

The Peterson Companies

Thor Equities

Turnberry Associates

Urban Edge Properties

Unibail-Rodamco

Vestar

Washington Prime Group

Weingarten Realty Investors

Weitzman

Westfield Group

Whitestone RFIT

WS Development





DIRECT TO CONSUMER STRATEGY

Our company-owned store portfolio includes three unique formats.













RETAIL PARTNERSHIPS

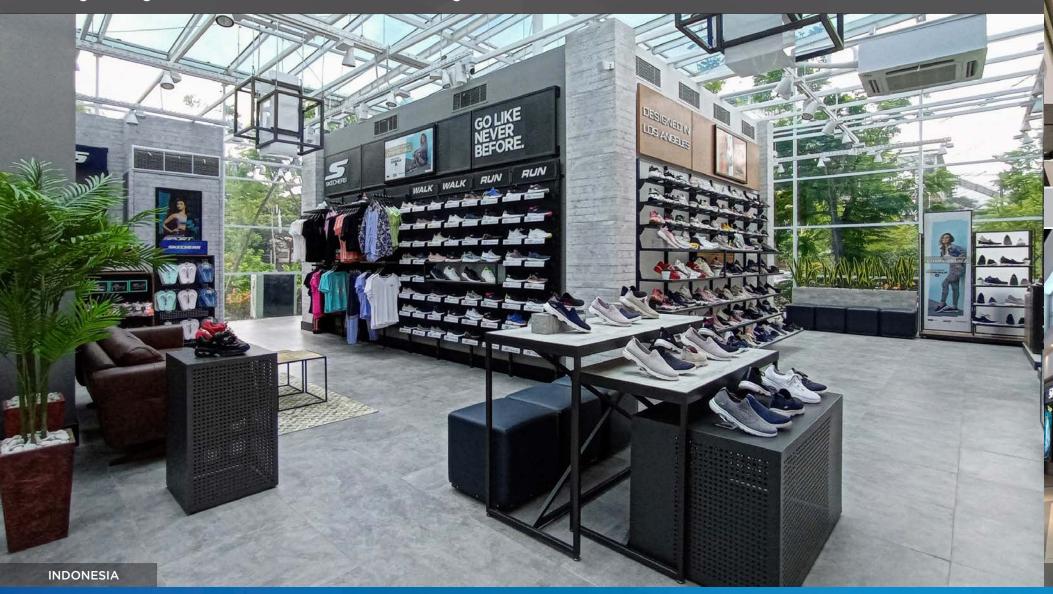
Our distributors, joint venture partners and franchisees around the world operate more than 3,000 Skechers retail stores. Those who open Skechers locations never stand alone, as every Skechers store is backed by an industry leader with extensive marketing assets, merchandising know-how, and operational efficiencies. Combining our resources with on-the-ground insight from local experts is the key to opening and operating profitable footwear retail stores in any region.





DISTRIBUTOR AND JOINT VENTURE STORES

International partners that distribute our product open Skechers retail stores worldwide: living catalogues that build consumer demand and grow their wholesale business.





Every store is a brand-building ambassador.





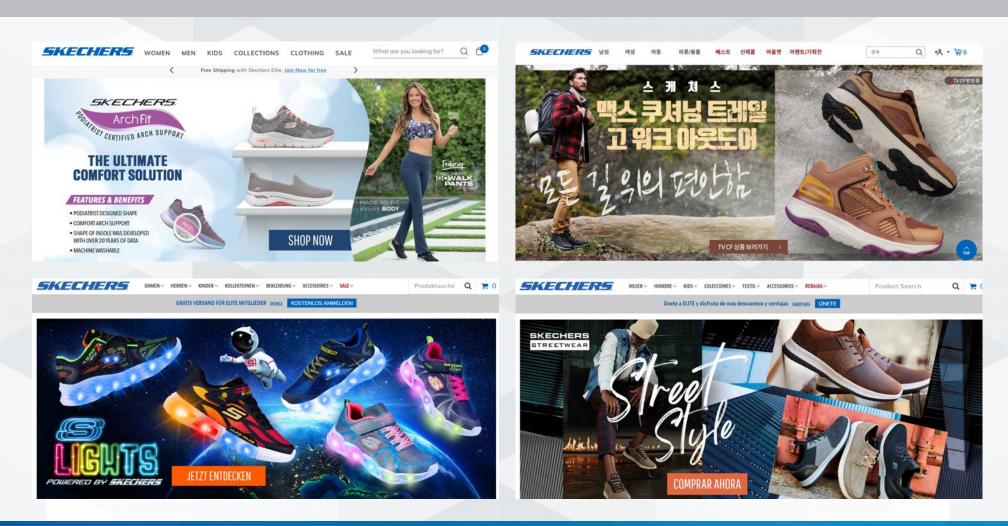


Share in this success. Our retail model. Your Skechers store.



SKECHERS E-COMMERCE

We reach consumers directly online via dedicated Skechers e-commerce sites in North America, South America and Europe. With Skechers online stores, consumers can shop our most extensive range of products 24 hours a day, 7 days a week. We support the site with digital campaigns, a loyalty program and a Skechers mobile app that puts an entire Skechers store on the phone in your pocket.



YOUR STARTER PACK OUR COOLEST AND MOST COMFORTABLE STYLES THAT ARE SURE TO TAKE YOU INTO FALL!

STREET-READY SNEAKERS











SHOP SNEAKERS SHOP SANDALS SHOP CASUALS SHOP BOAT SHOES SHOP WALKING SHOES SHOP ALL

SKECHERS

HERREN

DAMEN

MÄDCHEN

JUNGEN

VERKAUFSSTELLEN

REGISTRIERE DICH FÜR DEN NEWSLETTER

Was suchst du?

SUCHE





SKECHERS

DEN GANZEN TAG

DAMEN Y HERREN Y KINDER Y PERFORMANCE Y BEKLEIDUNG Y SALE

Produktsuche



CUSHION MORE COMFORT

MEN'S

SHOP MEN'S WOMEN'S

SHOP THE COLLECTION

SHOP NOW



OUR CLASSIC IS NOW IN FRESH COLORS













SHOP SNEAKERS

SHOP RUNNING SHOP BOOTS

SHOP SANDALS

SHOP FLATS

SKECHERS.

ELITE MITGLIEDER WERDEN BELOHNT: GRATIS VERSAND, TREUEPUNKTE UND EXKLUSIVE RABATTE! WEITERE INFORMATIONEN JETZT REGISTRIEREN

DEALE UNTERSTÜTZUNG DES FUBGEWÖLBES



VON PODOLOGEN ENTWICKELT

KOMFORTABLE UNTERSTÜTZUNG DES FUBES

BASIEREND AUF ÜBER 20 JAHREN ERFAHRUNG

WASCHMASCHINENGEEIGNET

JETZT ENTDECKEN







DOMESTIC WHOLESALE PARTNERS

Our expansive product offering allows us to distribute to a wide range of accounts across the United States. At any given moment a consumer may discover our sport or performance product in an athletic store, children's shoes at a family retailer, slip-resistant footwear in occupational catalogs and a wide assortment of lifestyle footwear spanning many of our collections in department, independent or online stores.









Consumers find our product in their preferred shopping destinations.

SUPER SHOES



SHOE CARNIVAL

Zappos





URBAN OUTFITTERS





More opportunities to reach more consumers with more product.

SHOE DEPT. SCHEELS.





NORDSTROM

Fred Meyer.



Diverse Skechers product in a wide range of retailers throughout all 50 states and Puerto Rico.

KOHĽS





meijer

Fleet 1F Farm



INTERNATIONAL WHOLESALE PARTNERS

Our global wholesale business spans major retailers recognized around the world, key independents with an impact, and both new and established chains. Each account offers unique opportunities to introduce the Skechers brand to new consumers beyond our established footprint and fan base. The potential is massive.

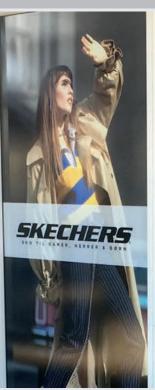






Our account partners feature Skechers prominently in their windows.













TMALL天猫

sarenza

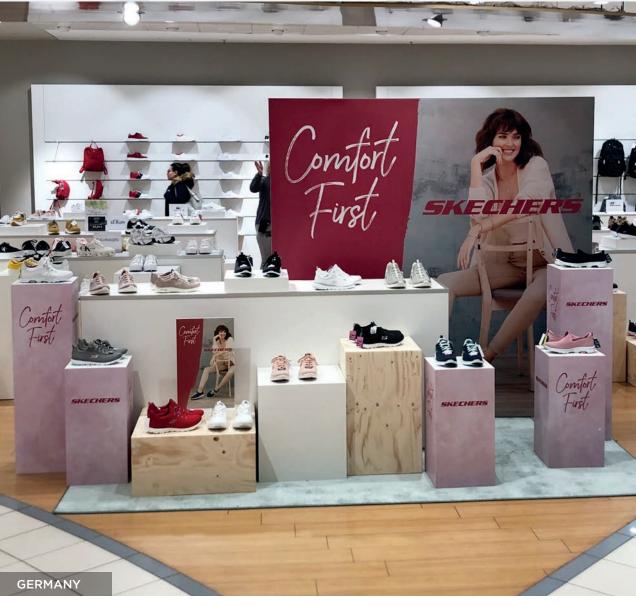








We're constantly on the search for opportunities to expand our doors in every market.







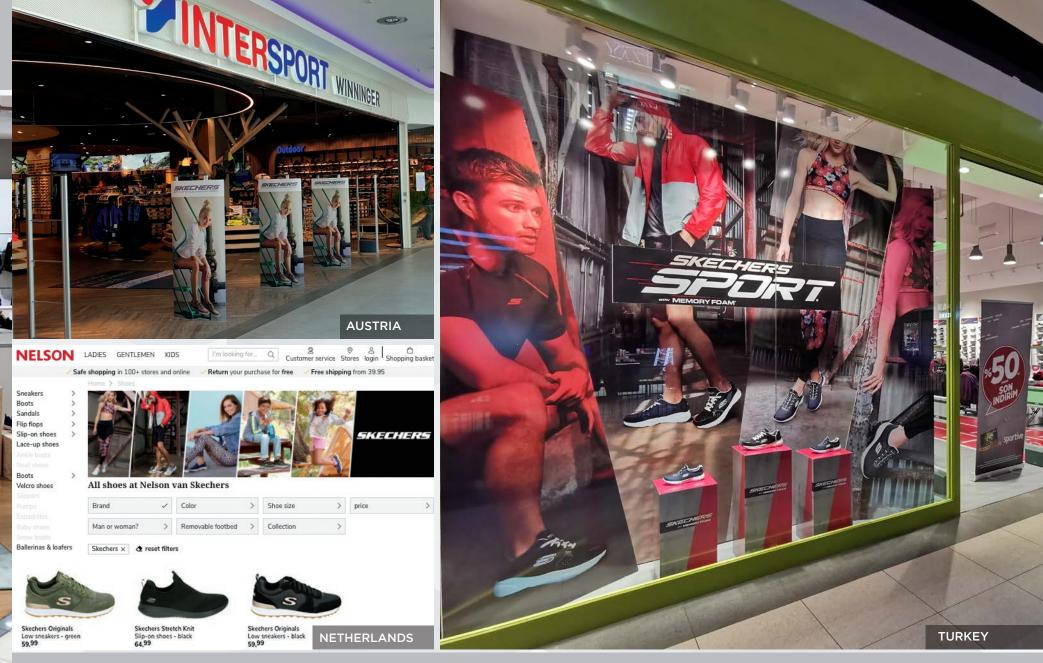








SPORTS DIRECT.com



We work with each account to increase floor and wall space wherever possible.







schuh





OUR PRODUCT

















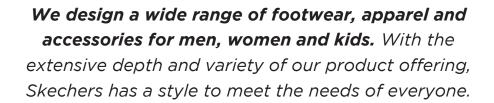
















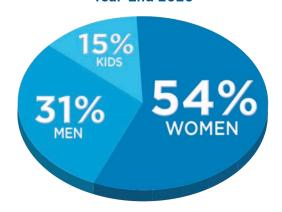


MARK NASON.
LOS ANGELES



















LIFESTYLE & ATHLETIC LIFESTYLE

Casual. Comfortable. Everyday.



Our vast collections for men and women include stylish boots, casuals, sneakers and sandals.



The BOBS® charity line helps save the lives of dogs and cats and has donated over 15 million pairs of new shoes to kids in need.





Comfort comes first with Relaxed Fit[®], Arch Fit[®] and Skechers Memory Foam[™].

SKECHERS KIDS

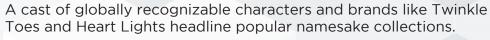
Cool. Fun. Original.

We lead in kids' footwear with colors, creativity, light-up features and fun styling.













From bright lights to lightweight athletic shoes, we have boys and girls covered at any age.

FASHION Stylish. On-trend. Now.

The Mark Nason Los Angeles collection delivers refined style for men and women.



With so many colors and patterns available, there's a perfect Cleo's by Skechers flat for every occasion.







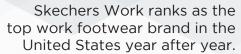
Fashion sneaker designs driven by trendsetters define the hip and cool Skechers Street Collection.

SKECHERS WORK

Safety. Comfort. On the job.









We designed Skechers Work for those requiring utility and safety on the job without sacrificing style or comfort.







Perfect for men and women working in hospitals, kitchens, construction, office custodial areas, auto garages, warehouses, fields or any other environment with potential slip or toe impact dangers.

PERFORMANCE

Run. Walk. Golf. Fitness.



America's top walking brand, Skechers GOwalk® delivers convenient everyday comfort.



Elite runners like Meb Keflezighi and Edward Cheserek offer insight on the designs of our Skechers GOrun® collection.



Winner of 100+ industry awards, from running to golf.

Our roster of golf pros compete and win on tour while wearing Skechers GO GOLF®.

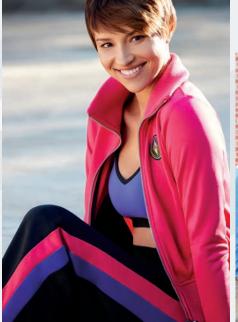


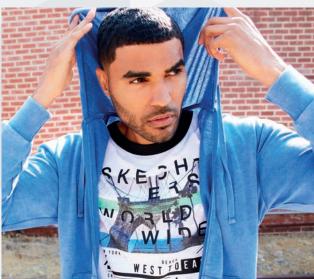
APPAREL

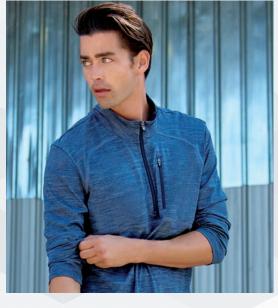
Completing that head-to-toe look.













ACCESSORIES

Licensed products that expand the brand.











We partner with prominent companies to further extend the Skechers brand to products that reflect our image and resonate with fans of our footwear. From sunglasses to backpacks, this growing range of gear offers consumers countless unique opportunities to show off their love of Skechers.

MARKETING

Impactful. Informative. Everywhere.

Our aggressive multi-platform and targeted marketing strategies cross all mediums to generate awareness and excitement for the Skechers brand. From store windows to stadiums to social media, every compelling campaign drives consumers to discover and experience our footwear in their favorite stores, catalogs and websites.







Captivating outdoor displays ensure that the brand is front and center.



Major advertising campaigns deliver our consistent message to a mass audience.











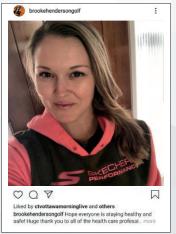




MARKETING

We create buzz with the star power of celebrities.









Fans interact directly with Skechers via our social media updates, contests and viral initiatives.



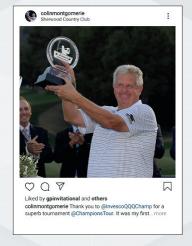






















"Skechers" by DripReport became a viral sensation on TikTok with more than a BILLION shares leading to the #MillionMaskChallenge.



We reach new demographics and gain grassroots exposure by sponsoring or appearing at running, golf and charity events around the globe.

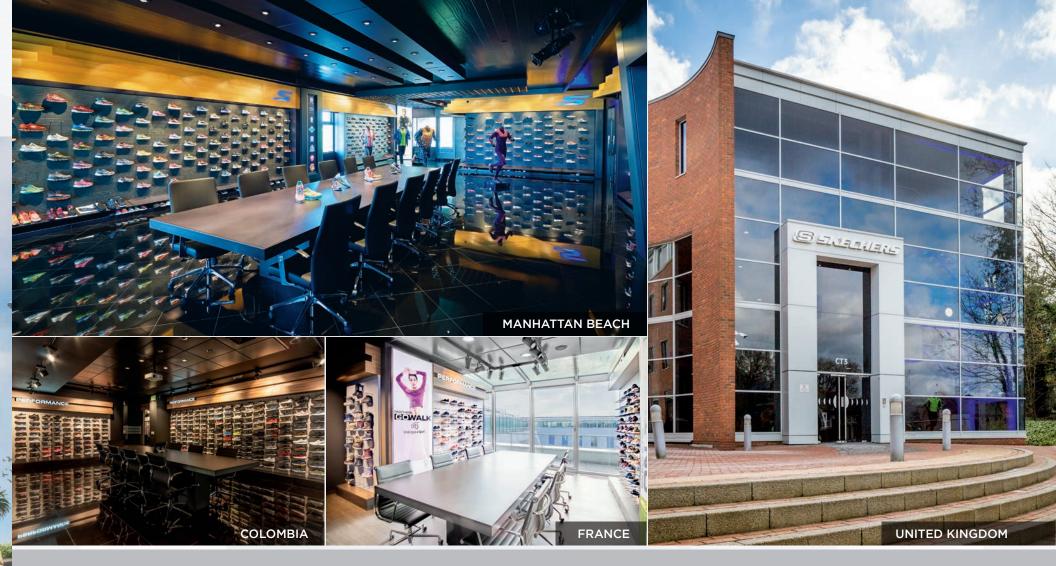


Through our BOBS collection, we partner with accounts and charities to donate new shoes to kids in need and save the lives of dogs and cats.

OPERATIONS

Giving accounts the support they need.

We develop new product lines at our Manhattan Beach corporate headquarters, which will soon expand to more than 275,000 total square feet with a new Skechers Design Center. MANHATTAN BEACH, CA



Our accounts always have a direct line of communication with us for support, no matter where they're based: a dedicated team of over 11,000 employees and a vast network of showrooms operated directly or through our partners around the world.

SELECT INTERNATIONAL SHOWROOMS

Australia • Brazil • Canada • Chile • China • Colombia • France • Germany • Hong Kong • Hungary India • Israel • Italy • Japan • Malaysia • Mexico • Netherlands • Panama • Peru • Philippines • Russia • Singapore South Africa • South Korea • Spain • Sweden • Switzerland • Turkey • UAE • United Kingdom • United States

LOGISTICS

The capacity to deliver and grow.

We ship our products from multiple facilities to maximize efficiency around the globe:

1 A 1.82 million-square-foot LEED Gold-certified distribution center in California serves our North American business.

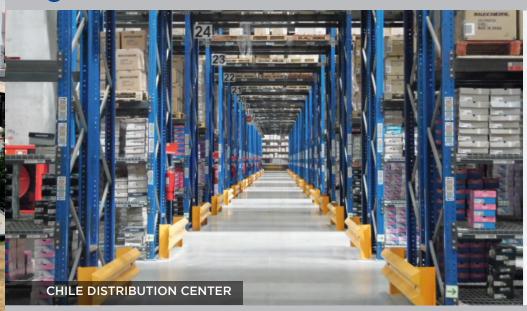
The facility will expand to 2.6 million square feet in 2022.







- 2 An upgraded one-million-square-foot facility in Belgium with newly expanded capacity to meet growing demand across Europe.
- Strategic regional distribution centers serve local markets in Japan, China, United Kingdom, Colombia, Chile, Peru, and Panama, among others.
- 4 Skechers distributors around the world receive shipments direct from our factories in Asia.





We've prepared for the future with technology and automation investments across our facilities that now offer increased warehouse, process and ship capacity to prepare for our continued growth and global demand.

#